

Agenda Item Report



Winnebago County
The Wave of the Future

DATE: *March 3, 2022*

TO: *Industrial Development Board (for March 11, 2022 meeting)*

FROM: *Jerry Bougie, Director of Planning and Zoning*

RE: *Board discussion and action on pledging a funding match not to exceed \$25,000 from the IDB's reserve fund for US Internet's Wisconsin Public Service Commission Broadband Grant Application*

Background:

Winnebago County has an extensive rural area with inadequate and underserved internet service. This has become clearer with the onset of the pandemic and the need for working at home and home schooling due to closure of schools. Rural business needs also suffer with the lack of quality internet service. US Internet (USI) has been installing fiber to the home internet service to some of these underserved rural areas of Winnebago County since 2020 with the help of Wisconsin Public Service Commission (PSC) Grants. As part of USI's grant request in 2020, the County IDB provided a supportive matching grant in the amount of \$25,000 to help with the approval of USI's PSC grant, which was eventually awarded by the PSC. USI has since been installing or has plans to install high speed fiber infrastructure to underserved homes and businesses in the Towns of Winneconne, Omro, Poygan, Rushford (Blue areas on attached map).

Policy Discussion:

There are more underserved area needs remaining in the rural areas. As such, USI proposes to submit another grant to the PSC to serve an additional 745 rural homes and businesses that are underserved, primarily in the Towns of Winchester, Winneconne, Vinland, and the Eureka area (Green areas on attached map). Once again, the PSC grant submittal by USI will be bolstered by having the County IDB provide another \$25,000 match. In addition, to demonstrate local support, the Towns of Winchester and Vinland have also committed financial matches for the grant as well. Dan Kesselmeyer from US Internet will be present at the meeting to report on the grant application.

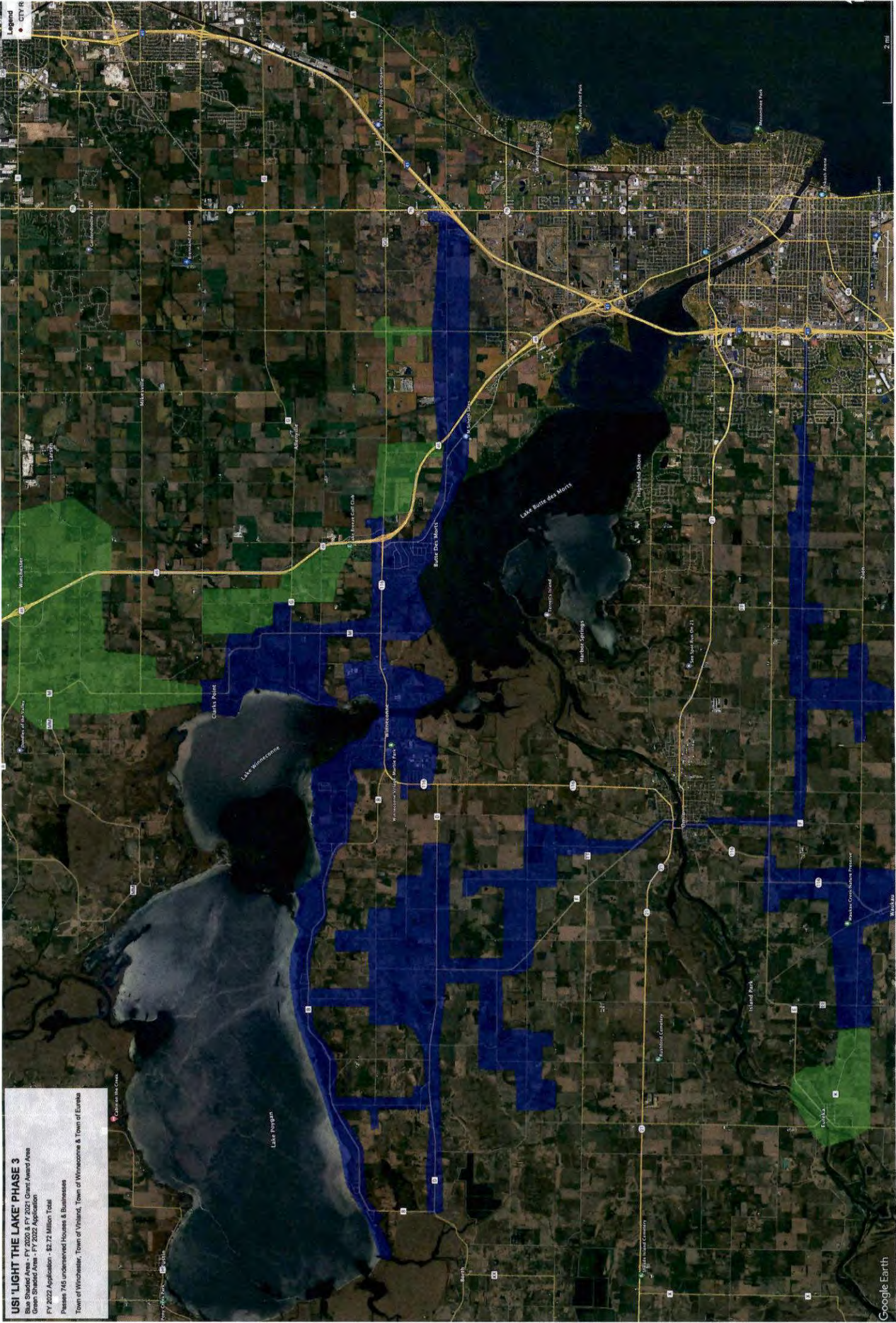
Requested Action:

A motion and second to pledge a matching grant of \$25,000 from the IDB's reserve fund for US Internet's PSC broadband grant application and payable contingent upon successful awarding of the PSC grant to US Internet for this project.

(Note: this item does not require submittal to County Board).

Committee Action:

Attachments: *See attached map (Green area on map is the area proposed to be served by this grant application).*



US LIGHT THE LAKE PHASE 3
Blue Shaded Area - FY 2020 & FY 2021 Grant Award Area
Green Shaded Area - FY 2022 Application
FY 2022 Application - \$2.72 Million Total
Purses 745 Underserved Houses & Businesses
Town of Westbrook, Town of Portland, Town of Westbrook & Town of Eureka

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DATE: *March 3, 2022*

TO: *Industrial Development Board (for March 11, 2022 meeting)*

FROM: *Jerry Bougie, Director of Planning and Zoning*

RE: *Board discussion and possible action on closing the Winnebago County Covid-19 Rapid Recovery Loan Program and return the available outstanding funds back to the IDB.*

Background:

At the outset of the pandemic in March of 2020 and the resulting shutdown and limitations on small businesses, the Greater Oshkosh Economic Development Corporation (GOEDC) in collaboration with the Oshkosh Chamber and Fox Cities Chamber approached the County IDB with a request of the IDB to provide financial support to establish a Countywide small business loan fund. The purpose of the fund was to assist small businesses with the financial impacts of the pandemic and related shutdowns on their businesses and to help buy them some time to survive during the worst part of the pandemic. The emphasis of the "COVID-19 Rapid Recovery Loan Fund" is to allow small businesses the opportunity to get funds in their hands as quick as possible with a streamlined application process. Therefore, on March 26, 2020 the IDB voted to approve \$750,000 of funding for the loan fund with 60% of the funding allocated for businesses outside of Oshkosh and 40% for businesses located within Oshkosh.

Policy Discussion:

The loan program was designed to be a temporary small business assistance program. No new loans have been issued for quite some time. Due to this, the proposal is to close the loan program as of April 1, 2022, and return the available funds in the loan program back to the IDB, excluding some residual funds that may be necessary including the \$75,000 that the IDB had previously allocated for the USDA Rural Small Business loan fund managed by GOEDC. Specific details will be provided by GOEDC at the meeting in a report format.

Requested Action:

A motion and second to close the Winnebago County Covid-19 Rapid Recovery Loan Program as of April 1, 2022 and return the available funds in the loan program back to the IDB, excluding any necessary residual funds. (The amount of residual funds to be retained by GOEDC will be as agreed upon by the IDB).

(Note: this item does not require submittal to County Board).

Committee Action:

Attachments: no attachments.

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DATE: *March 3, 2022*
TO: *Industrial Development Board (for March 11, 2022 meeting)*
FROM: *Jerry Bougie, Director of Planning and Zoning*
RE: *Status review and discussion on 2022 IDB budget.*

Background:

The IDB 2022 line-item budget was approved by the IDB at their meeting on July 16, 2021. The County Board during budget deliberations approved the \$209,000 allocation for the IDB's 2022 budget.

Policy Discussion:

This is simply a status review and update on the 2022 IDB Budget.

Requested Action:

No action will be taken - this is for discussion purposes only

Committee Action:

Attachments: IDB Budget report through the end of February.

Winnebago County Income Statement

As of: February 2022



Winnebago County
The Wave of the Future

Current Month Actual	Long Description	Object	Prior YTD Actual	YTD Actual	Revised Budget	Remaining Budget	% Attained
Fund - 130 - Industrial Development Fund							
Revenue							
	Interest:						
0	Interest Investments	48000	5,737	2,362	32,500	30,138	7.27%
0	Interest IDB Loans	48001	0	0	3,000	3,000	0.00%
0	Interest Subtotal:		5,737	2,362	35,500	33,138	6.65%
	Transfers In:						
0	Other Transfers In	49501	209,000	209,000	209,000	0	100.00%
0	Transfers In Subtotal:		209,000	209,000	209,000	0	100.00%
0	Total Non-Operating Revenue:		214,737	211,362	244,500	33,138	86.45%
0	Revenue Total:		214,737	211,362	244,500	33,138	86.45%
Expense							
	Travel:						
0	Registration Tuition	52001	0	0	50	50	0.00%
0	Automobile Allowance	52002	0	0	75	75	0.00%
0	Meals	52005	0	0	50	50	0.00%
0	Other Travel Exp	52007	0	0	25	25	0.00%
0	Travel Subtotal:		0	0	200	200	0.00%
0	Total Travel:		0	0	200	200	0.00%
	Office:						
0	Office Supplies	53000	0	0	25	25	0.00%
0	Stationery and Forms	53001	0	0	25	25	0.00%
0	Postage and Box Rent	73004	0	0	25	25	0.00%
0	Office Subtotal:		0	0	75	75	0.00%
	Operating:						
0	Legal Fees	53530	0	0	10	10	0.00%
0	Operating Grants	53565	133,432	11,000	209,000	198,000	5.26%
0	Operating Subtotal:		133,432	11,000	209,010	198,010	5.26%
	Contractual Services:						
0	Professional Service	55014	0	0	10,000	10,000	0.00%

Winnebago County Income Statement

As of: February 2022



Winnebago County
The Wave of the Future

Current Month Actual	Long Description	Object	Prior YTD Actual	YTD Actual	Revised Budget	Remaining Budget	% Attained
Fund - 130 - Industrial Development Fund							
Expense							
0	Contractual Services Subtotal:		0	0	10,000	10,000	0.00%
	Insurance Expenses:						
176	Prop Liab Insurance	76000	94	351	2,108	1,757	16.67%
176	Insurance Expenses Subtotal:		94	351	2,108	1,757	16.67%
176	Total Other Operating:		133,526	11,351	221,193	209,842	5.13%
176	Expense Total:		133,526	11,351	221,393	210,042	5.13%
(176)	130 - Industrial Development Fund Net Surplus/(Deficit):		81,211	200,010	23,107	(176,903)	