



Street Address: 302 N Walbridge Ave. | Madison WI 53783-0001 | amfam.com

Mailing Address: 6000 American Pkwy | Madison WI 53783-0001 | 1-800-MY AMFAM (692-6326)

August 06, 2012

SECOND REQUEST

August 27, 2012

WINNEBAGO COUNTY CLERK^{47 - TXG014}
PO BOX 2808
OSHKOSH WI 54903-2808

RE: Our Insured: Ralph W & Cynthia A Schwister
Our Claim Number: 00-401-651941-6916
Date of Loss: May 10, 2012
Amount of Claim: \$32,355.30

Dear Winnebago County Clerk:

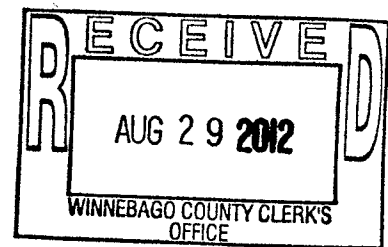
We are notifying you that American Family Mutual Insurance Company has now made payments, resulting from your responsibility for the above referenced claim. The total amount of the claim including our insureds deductible, if applicable, is indicated above.

We believe that we are entitled to recover some or all of this money from you. In handling this claim with you we will take the Comparative Negligence Laws of your state into consideration.

Sincerely,

Timothy Gregory
Subrogation Senior Adjuster
American Family Mutual Insurance Company
1-800-MYAMFAM (1-800-692-6326) X 45161
tgregory@amfam.com
Fax: (866) 364-0982
www.amfam.com/claims

Enc:





AMERICAN FAMILY INSURANCE GROUP

SCANNING CENTER • 6000 AMERICAN PKWY • MADISON WI 53783-0001 • 1-800-MYAMFAM (1-800-692-6326)

August 06, 2012

WINNEBAGO COUNTY CLERK^{47-TXG014}
PO BOX 2808
OSHKOSH WI 54903-2808

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Our Claim Number: 00-401-651941-6916
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tgregory@amfam.com
Fax: (866) 364-0982
www.amfam.com/claims

Enc:

401-651941

ERNEST G. WINTERS
Highway Commissioner

901 W COUNTY RD Y, P.O. BOX 2764
OSHKOSH, WISCONSIN 54903-2764



OSHKOSH (920) 232-1700
FOX CITIES (920) 727-8640
FAX (920) 424-7790

Winnebago County
Highway Commission
The Wave of the Future

Date: July 25, 2012
To: Timothy Gregory, American Family Insurance
From: Winnebago County Highway Commission
Re: Enclosed Claim

Be advised that in accordance with State Statutes, all claims of Winnebago County must be filed by the claimant, with the Winnebago County Clerk.

Please submit your claim and any supporting documentation to

WINNEBAGO COUNTY CLERK
P O BOX 2808
OSHKOSH WI 54903-2808

CCD1208034907M0301 01D

CCD12080349907M0301 02D

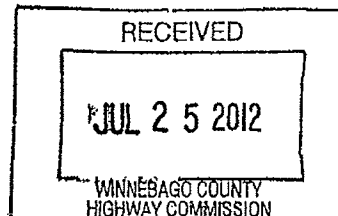


Street Address: 302 N Walbridge Ave. | Madison WI 53783-0001 | amfam.com

Mailing Address: 6000 American Pkwy | Madison WI 53783-0001 | 1-800-MY AMFAM (692-6326)

July 19, 2012

47-TXG014
WINNEBAGO COUNTY HIGHWAY DEPT
ATTN: RISK CONTROL MGR.
901 W COUNTY ROAD Y
OSHKOSH WI 54901-8119



RE: Our Insured: Ralph W & Cynthia Schwister
Our Claim Number: 00-401-651941-6916
Date of Loss: May 10, 2012
Amount of Claim: \$32,355.30

Dear Winnebago County Highway Dept:

We are notifying you that American Family Mutual Insurance Company has now made payments, resulting from your responsibility for the above referenced claim. The total amount of the claim including our insureds deductible, if applicable, is indicated above.

We believe that we are entitled to recover some or all of this money from you. In handling this claim with you we will take the Comparative Negligence Laws of your state into consideration.

This incident occurred when our insured was driving their pontoon boat under the Hwy 116/Main St bridge in Winneconne, WI. Your employees were welding and slag from the welding fell onto the canopy of our insured boat. We feel you are responsible for failure to follow NFPA guidelines well the welding was going on.

Sincerely,

A handwritten signature in black ink, appearing to read "Timothy Gregory".

Timothy Gregory
Subrogation Senior Adjuster
American Family Mutual Insurance Company
1-800-MYAMFAM (1-800-692-6326) X 45161
tgregory@amfam.com
Fax: (866) 364-0982
www.amfam.com/claims

Enc:

Tim Gregory

CCD12080349907M0301 03D

Home	Inbox	Search	Claim Links	Admin	FNOL	Help	Recently Viewed Claims ▾
Cln # 00-401-651941		Policyholder: SCHWISTER, RALPH W & CYN		DOL 05/10/2012		Policy 48NK0222-01 Status Open	

View Perils & Reserves[Return to Claim Overview](#)[Expand All](#) | [Collapse All](#)**SCHWISTER, RALPH W & CYNTHIA A / POLICY HOLDER / OWNER**

Peril	Status	Reserve	Total Paid	Credit	Last Activity	Action
BOAT PHYSICAL DAMAGE (081)	Closed	\$0.00	\$31,855.30	\$485.00	06/15/2012	View Peril History

SCHWISTER, RALPH / DRIVER**WINNEBAGO COUNTY HIGHWAY DEPT / OTHER****HABUSH HABUSH & ROTTIER / ATTORNEY****SUBRO / OTHER**[Return to Claim Overview](#)

Build icscp-7 10 (2012-01-20_11-18-31) | Claims | TXG014 | Current 2012-07-18 15:11:31 CDT | Server lxpapa44.amfam.com
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ICS: Vehicle Total Loss Worksheet

Date Prepared: 06/14/2012 01:20 PM CDT

CCD1208034907M0301.04D

Cln #: 00-401-651941		Policyholder: SCHWISTER, RALPH W & CYNTHIA A		DOL: 05/10/2012		Policy: 48NK022201		Status: OPEN	
Summary									
TLW Status: Completed as Total Loss		Owner: SCHWISTER, RALPH W & CYNTHIA A		Primary File Handler:		Gregory Leinum (GAL001)			
Boat Year/Make/Model:		2011 / SYLVAN PONTOON / 8522		Serial Number:		SYL39057D011		Mileage or Hours: 251	
		CRUISE							
Total Loss Worksheet (TLW) File Handler									
Type: Amfam File Handler		TLW File Handler:		David M Kiesow (DMK030)					
Office: Appleton (40)		Unit:		PAWLOWSKI PHY DAMAGE (36)					
Vehicle Damage									
Estimate		Amount		Comments					
Repair Estimate:		\$0.00							
Rental:		\$0.00							
Hidden Damage:		\$0.00							
Diminished Value:		\$0.00							
Other:		\$0.00							
Damage Percentage Adj.		\$0.00		TOTAL LOSS- COMPLETE BURN					
Damage Percentage:		0.0%		N/A					
Airbags Deployed:		No							
NADA Book Valuation									
NADA Clean Retail Value:		\$0.00		Comments: N/A					
Integrated NADA:		No							
Condition		Ratings		Adjustments		Comments			
Exterior:		0%		\$0.00		N/A			
Tires:		0%		\$0.00		N/A			
Interior:		0%		\$0.00		N/A			
Mechanical:		0%		\$0.00		N/A			
Overall Rating:		0%		\$0.00					
Adjusted Book Value:				\$0.00					
Excessive Mileage									
Mileage Over 150,000 Miles:		0.0		Per Mile Adjustment:		\$0.00			
NADA Base Clean Trade In Value:		\$0.00		NADA Mileage Adjustment:		\$0.00			
Excessive Mileage Adj. Options:		NONE							
Suggested Excessive Mileage Adj.		\$0.00							
Excessive Mileage Deduction:		\$0.00		Comments:					
Excessive Mileage Adj. Book Value:		\$0.00							

ICS: Vehicle Total Loss Worksheet

Date Prepared: 06/14/2012 01:20 PM CDT

CCD12080349907M0301.05D

Cln #: 00-401-651941		Policyholder: SCHWISTER, RALPH W & CYNTHIA A		DOL: 05/10/2012		Policy: 48NK022201		Status: OPEN	
Settlement									
Sources		Amount		Comments					
Automated:		\$0.00							
Private Comp 1:		\$0.00							
Private Comp 2:		\$0.00							
Dealer Comp 1		\$25500.00		COMP1 IN ICS- BARLING BOATS SALES \$26900 CASH TAKE PRICE LESS \$1400 AS OWNER IS KEEPING THE TRAILER.					
Dealer Comp 2:		\$0.00							
Dealer Quote 1:		\$0.00							
Dealer Quote 2:		\$0.00							
Other Source:		\$0.00							
Prior Damage Estimate:		\$0.00							
Prior Damage Adj. Options:						Current Brand: Clear		Title Brand Adj. Options:	
High Prior Damage Adj.	0.0%	\$0.00					High Salvage Title Adj.	0.0%	\$0.00
Low Prior Damage Adj.	0.0%	\$0.00					Low Salvage Title Adj.	0.0%	\$0.00
Valuations		Amount		Comments					
Value Before Adjustment:		\$25500.00		COMP1 CASH TAKE PRICE LESS \$1400 FOR OWNER KEEPING TRAILER.					
Prior Damage Adjustment:									
Title Brand Adjustment:									
Misc Additions:		\$0.00							
Misc Deductions:		\$0.00							
ACV:		\$25500.00							
Misc. Fees:		\$0.00							
License Registration Transfer:		\$0.00							
Deductible:		\$500.00							
Estimated Salvage Value:		\$450.00		Salvage Quote From: IAA		Quote Number:			
Recovery									
Recovery Status:		Released							
Method of Sale:		Via Salvage Vendor		Stock Number:		9747950			
Salvage Vendor:		IAA-APPLETON							
Address:		2591 S CASALOMA DR APPLETON, WI 54914							
Contact Person:		Shirley							
Phone Number:		920-734-1446							
Fax Number:		920-734-3603							
Email Address:									
Date Called:									
Date Moved:									
Brand Title As:		Junk							
Keys Obtained:		Yes							

ICS Vehicle Total Loss Worksheet

Date Prepared 06/14/2012 01:20 PM CDT

CCD12080349907M0301.06D

Cln #: 00-401-651941		Policyholder: SCHWISTER, RALPH W & CYNTHIA A		DOL: 05/10/2012		Policy: 48NK022201		Status: OPEN	
Vehicle Payment									
Apply Sales Tax:		Yes							
Sales Tax Rate:		5.000%							
Sales Tax Amount:		\$1275.00							
AmFam GAP Coverage:		No		GAP Payment Adjustment:		\$0.00		GAP Payment: \$0.00	
Comparative Negligence:		No							
Total Payment Due:		\$26275.00		Net Cost To Repair:		\$0.00			
Payment To Lienholder:		\$0.00		Net Cost To Replace:		\$24550.00			
Payment to Owner:		\$26275.00							
Advanced Charges									
Charge Type	Amount	Comments							
Towing:	\$0.00								
Tear Down:	\$0.00								
Storage:	\$0.00								
Other Costs:	\$6065.30	end 507 \$4,119.82, end 485 \$1,136.66 tax \$262.82=\$5,519.30 - \$546 is for Storage & recovery							
Total Cost:	\$6065.30								
TLW File Handler		David M Kiesow (DMK030)				Date Settled:		05/21/2012	
Payment By (User ID):		DMK030		Name: David M Kiesow		Date Paid:		05/21/2012	

ICS: Vehicle Salvage Log

Date Prepared 06/14/2012 01:20 PM CDT

CCD12080349907M0301.07D

Cln #: 00-401-651941		Policyholder: SCHWISTER, RALPH W & CYNTHIA A		DOL: 05/10/2012		Policy: 48NK022201		Status: OPEN	
Summary									
Salvage Log Status: Completed		Owner: SCHWISTER, RALPH W & CYNTHIA A		Primary File Handler:		Gregory Leinum (GAL001)			
Boat Year/Make/Model:		2011 / SYLVAN PONTOON / 8522		Serial Number:		SYL39057D011		Mileage or Hours: 251	
Salvage Log File Handler									
Type: Amfam File Handler		Salvage Log File Handler:		Donna J Drews (DJD002)					
Office: Appleton (40)		Unit:		GUTMAN MTGE (1)					
Recovery									
Recovery Status:		Released							
Method of Sale:		Via Salvage Vendor		Stock Number:		9747950			
Salvage Vendor:		IAA-APPLETON							
Address:		2591 S CASALOMA DR		Gross Bid:		\$700.00			
		APPLETON, WI 54914		Pool Charge:		\$215.00			
Contact Person:		Shirley		Pool Title Charge:					
Phone Number:		920-734-1446							
Fax Number:		920-734-3603							
Email Address:									
Date Called:		05/21/2012		Date Title Sent:		05/25/2012			
Date Moved:		05/23/2012		Date Sold:		06/07/2012 Date Completed: 06/14/2012			
Brand Title As:		Junk							
Keys Obtained:		Yes							
Net Recovery:		(\$5,580.30)							
Percent Recovery:		(21.88)%							
Vehicle Payment									
ACV:		\$25,500.00							
Apply Sales Tax:		Yes							
Sales Tax Rate:		5.000%							
Sales Tax Amount:		\$1,275.00							
AmFam GAP Coverage:		No		GAP Payment Adjustment:		\$0.00		GAP Payment: \$0.00	
Comparative Negligence:		No							
Total Payment Due:		\$26,275.00							
Payment To Lienholder:		\$0.00							
Payment to Owner:		\$26,275.00							
Advanced Charges									
Charge Type	Amount	Comments							
Towing:	\$0.00								
Tear Down:	\$0.00								
Storage:	\$0.00								
Other Costs:	\$6,065.30	end 507 \$4,119.82, end 485 \$1,136.66 tax \$262.82=\$5,519.30 - \$546 is for Storage & recovery							
Total Cost:	\$6,065.30								
Salvage Log File Handler:		Donna J Drews (DJD002)		Date Settled:		05/21/2012			
Payment By (User ID): DMK030		Name: David M Kiesow (DMK030)		Date Paid:		05/21/2012			

CCD12080349907M0301 08D

CCD12061433279M1801 02D



Insurance Auto Auctions, Inc.
Attn Settlement Group
N70 W25277 Indian Grass Lane
Sussex, WI 530892578
Phone (262) 246-8822
Fax: (262) 246-4411
E-mail IAA_ASAP_Milwaukee@iaai.com

Salvage Information

IAA Stock #: 000-09747950
IAA Branch: Appleton
Fed Tax I.D. 364351076
Adjuster: David Kiesow
Insured: RALPH SCHWISTER
Owner: RALPH SCHWISTER
Claim #: 00401651941-0
Policy #:
Vehicle: 2011 SYLVAN 22' PONTOON
Damage: Interior Burn/
VIN: SYL39057D011
ACV: \$25,500.00
NICB Date: 6/12/2012

REMITTANCE: 9467049

DATE: 06/12/2012

Remittance Payable To:

American Family Insurance - Appleton Claim Office (
2323 East Capital Drive Suite 100
PO Box 2639
Appleton, WI 54911
Attn Salvage Dept

<u>Account of Sale</u>	<u>Total Activity</u>	<u>% ACV</u>
Sales	\$700.00	2.75
<u>IAA Charges</u>		
Consignment Flat Fee	\$125.00	0.49
Fuel Surcharge	\$0.00	0.00
Fuel Surcharge	\$0.00	0.00
Tow	\$45.00	0.18
Tow	\$45.00	0.18
Re-Run Fee	\$0.00	0.00
Storage Fee	\$0.00	0.00
IAA - Title Processing Fee	\$0.00	0.00
Bundled Enhancement Fee	\$0.00	0.00
Less IAA Charges	(\$215.00)	(0.84)
Net IAA Return	\$485.00	1.90
Payment Amount	\$485.00	1.90%

Buyer Information

Zbak Auto Body
1301 W Armitage Unit G
Melrose Park, IL 60160
Resale Certificate # 3968-6007 (WI)

Elapsed Days Analysis

<u>Date of Event:</u>	<u>Date</u>	<u>Days</u>
Loss	5/10/2012	-
Assigned	5/21/2012	12
Released	5/22/2012	2
Pickup	5/23/2012	2
Title Rec'd	5/31/2012	9
Sale Doc. Rec'd	6/1/2012	2
Auction Date	6/7/2012	7
Buyer Payment	6/11/2012	4
Remittance	6/12/2012	2

Elapsed Total Days:

34

IAA Doc, RP002.rpt

FILE ONLY

CCD12080349907M0301 09D

AMERICAN FAMILY INSURANCE
SCANNING CENTER
6000 AMERICAN PARKWAY
MADISON, WI 53783-0001
1-800-MYAMFAM (1-800-692-6326)

*** ESTIMATE ***

05/14/2012 01 15 PM

Owner

Owner: RALPH W & CYN SCHWISTER
Address: PO BOX 358
City State Zip: WINNECONNE, WI 54986-0358

(920)410-2571
FAX:

Control Information

Claim # 00401651941-0
Loss Date/Time: 05/10/2012 07:00 AM
Deductible: \$500.00

Insured Policy # . 48NK022201
Loss Type: Comprehensive

Ins. Company: American Family Insurance

Insured: RALPH W & CYN SCHWISTER
Address:

(920)410-2571

Inspection

Inspection Date: 05/14/2012 01 14 PM
Inspection Location: Zellmer Marine
Address: 8362 Cty Rd MM
City State Zip: Larsen, WI 54947
Primary Impact: All Over
Driveable: No

Inspection Type: Field
Contact:

Secondary Impact:
Rental Assisted:

Assigned Date/Time:
First Contact Date/Time:

Received Date/Time: 05/11/2012 10:34 AM
Appointment Date/Time: 05/14/2012 08:00 AM

Appraiser Name: DAVE KIESOW
Address: 2323 E Capitol Drive Suite 100
PO Box 2639
City State Zip: Appleton, WI 54912
Email: dkiesow@amfam.com

Appraiser License #
Work/Day: (800)692-6326x21525
Cell: (920)858-0359
FAX: (866)953-5889

Repairer

Target Complete Date/Time:

Days To Repair: 0

Vehicle

Other - 20011 SYLVAN MIRAGE CRUISE

Lic. Plate: 0
Lic Expire:
Prod Date:
Veh Insp# .
Condition:
Ext. Refinish: Two-Stage

Lic State: WI
VIN: None
Mileage: 251
Mileage Type: Actual
Code: T999Z5
Int. Refinish:

Other - 20011 SYLVAN MIRAGE CRUISE
Claim # 00401651941-0

05/14/2012 01:15 PM

Options

Damages

Line	Op	Guide	MC	Description	MFR.Part No.	Price	ADJ%	B%	Hours	R
1	1			TOTAL BURN	Repair					SM*
1		Items								

Estimate Total & Entries

Labor	Rate	Replace	Repair Hrs	Total Hrs
-------	------	---------	------------	-----------

Sheet Metal (SM)	\$52.00			
Mech/Elec (ME)	\$52.00			
Frame (FR)	\$52.00			
Refinish (RF)	\$52.00			
Paint Materials	\$32.00			

Gross Total

Less: Deductible

Net Total

\$0.00
\$500.00-
\$0.00 TOTAL LOSS

Alternate Parts C/00/00/00/00/00 CUM 00/00/00/00/00 Zip Code: 54911 Appleton (V10.4.2010)
Recycled Parts No

Audatex Estimating 6.0.626 ES 05/21/2012 03:49 PM REL 6.0.626 DT 04/01/2012 DB 05/15/2012
Copyright (C) 2011 Audatex North America, Inc.

THIS IS NOT AN AUTHORIZATION TO REPAIR, VEHICLE OWNER MUST AUTHORIZE.
AGREED PRICE ONLY
WE ACCEPT AND AGREE TO DO THE DESCRIBED REPAIRS AT TOTAL REPAIR COST SHOWN.
SIGN _____ DATE _____

*****WE WILL NOT ACCEPT ANY SUPPLEMENTS UNLESS THEY ARE WRITTEN BY
AND HAVE PRIOR APPROVAL OF A REPRESENTATIVE OF THIS COMPANY *****

THIS ESTIMATE HAS BEEN PREPARED BASED ON THE USE OF ONE OR MORE REPLACEMENT
PARTS SUPPLIED BY A SOURCE OTHER THAN THE MANUFACTURER OF YOUR MOTOR VEHICLE.
WARRANTIES APPLICABLE TO THESE REPLACEMENT PARTS ARE PROVIDED BY THE
MANUFACTURER OR DISTRIBUTOR OF THE REPLACEMENT PARTS RATHER THAN BY THE
MANUFACTURER OF YOUR MOTOR VEHICLE.

Op Codes

Other - 20011 SYLVAN MIRAGE CRUISE
 Claim # 00401651941-0

05/14/2012 01:15 PM

CCD12080349907M0301 11D

* = User-Entered Value
 EC = Replace Economy
 ET = Partial Replace Labor
 TE = Partial Replace Price
 L = Refinish
 TT = Two-Tone
 BR = Blend Refinish
 CG = Chipguard
 AA = Appearance Allowance

E = Replace OEM
 OE = Replace PXN OE Srpls
 EP = Replace PXN
 PM = Replace PXN Reman/Rebld
 PC = Replace PXN Reconditioned
 SB = Sublet Repair
 I = Repair
 RI = R & I Assembly
 RP = Related Prior Damage

NG = Replace NAGS
 UE = Replace OE Surplus
 EU = RECYCLED PART
 UM = Replace Reman/Rebuilt
 UC = Replace Reconditioned
 N = Additional Labor
 IT = Partial Repair
 P = Check



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The Process

Page 1 of 1

☒ American Family log ☒ Compass

CCD12080349907M0301 12D

Price Symbol Result

General Info

state: Wisconsin

Pontoon/Houseboat Model Info

MSRP: \$16,558 Retail: \$14,700year: 2011make: Sylvan Marinemodel: 8522 MirageCruiselength: 22' - 3"inboard HP: n/aboat type: Pontoon[Show Info](#)

Motor Model Info

MSRP: \$9,990 Retail: \$7,910year: 2011make: Mercurymodel name: 115ELPTEFI 4-Strokehp: 115.# of cyls: 4starter type: Elec.[Show Info](#)

Result

Price Symbol: CF

Price symbol was determined by Retail
for the state selected.Click Find a Price Symbol based on a
dollar value only if you want to modify
the MSRP or Retail amounts.[Modify Selections](#)

Or

[Start Another Search](#)[Home](#) [Contact Us](#) [I/S Service Desk](#) [Reference Manuals](#)

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The Power of Vehicle Information
NADAguides.com

☒ Close Window

2011 Sylvan Ind 8522 MIRAGE CRUISE - 22'

5/17/2012

8522 MIRAGE CRUISE

NADAguides.com Price Report

	Suggested List Price	Low Retail	Average Retail
Base Price	\$16,558	\$12,320	\$14,090
Options:			
Boat Cover - Custom - 18 ft. thru 25 ft.		\$440	\$500
Ski Tow Bar		\$345	\$390
Playpen Cover 22' - 25' Boat		\$635	\$720
Fish Finder - Max Depth 600'		\$215	\$245
Bimini Top		\$360	\$410
TOTAL PRICE	\$16,558	\$14,315	\$16,355

Standard Equipment Details

Length: 22'
Model Name/Description: 8522 MIRAGE CRUISE - 22'
Boat Type: Pontoon Boats
Hull Material: Aluminum
Beam: 8'6"
Engine: 0 - 0 HP-
Net Weight: 2100

General note:

No further weight and beam information available.

Value Explanations

Prices shown are retail consumer values and to be considered as selling prices. Trade-in values are to be determined by local dealers and are generally lower than values shown

Suggested List - We have included manufacturer's suggested retail pricing (MSRP) to assist in the financing, insuring and appraising of vessels. The MSRP is the manufacturer's and/or distributor's highest suggested retail price in the U.S.A. when the unit was new. The MSRP is furnished by the manufacturer and/or distributor and are assumed to be correct. Unless indicated, the MSRP does not include destination charges, dealer set-up, state or local taxes, license tags or insurance.

Low Retail Value - A low retail valued boat will show excessive wear and tear either cosmetically and/or mechanically. This boat may or may not be in running order. The buyer can expect to invest in cosmetic and/or mechanical work. Low retail vessels usually are not found on a dealer's lot. **Low Retail is not a trade-in value.**

Average Retail Value - An average retail valued boat should be in good condition with no visible damage or defects. This boat will show moderate wear and tear and will be in sound running condition. The buyer may need to invest in either minor cosmetic or mechanical work.

Note: Vessels in exceptional condition can be worth a significantly higher value than the Average Retail Price shown

Salt Water Note: Research indicates that boats exclusively used in salt water, which are not maintained and cleansed with fresh water, may depreciate more rapidly. This could influence the book value 10% to 15%.

ADVERTISEMENT

2011 Sylvan Ind 8522 MIRAGE CRUISE - 22' Standard Equipment, Prices & Specs Wi... Page 2 of 2

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CCD12080349907M0301 14D

CCD12080349907/M0301 15D



The Power of Vehicle Information
NADAguides.com

☒ [Close Window](#)

2011 Mercury 115ELPT EFI

5/17/2012

115ELPT EFI

NADAguides.com Price Report

	Suggested List Price	Low Retail	Average Retail
Base Price	\$9,990	\$7,190	\$8,080
TOTAL PRICE	\$9,990	\$7,190	\$8,080

Outboard Motor Spec

Motor Type:
Volts (Electric Motors): 0
Thrust (Electric Motors): 0
Horsepower: 115
Cylinders: 4
Start Type: Electric
Dry Weight:
Power Tilt and Trim: 0

Special notes:

There are no notes for this vehicle.

Value Explanations

Prices shown are retail consumer values and to be considered as selling prices. Trade-in values are to be determined by local dealers and are generally lower than values shown

Suggested List – We have included manufacturer's suggested retail pricing (MSRP) to assist in the financing, insuring and appraising of vessels. The MSRP is the manufacturer's and/or distributor's highest suggested retail price in the U.S.A. when the unit was new. The MSRP is furnished by the manufacturer and/or distributor and are assumed to be correct. Unless indicated, the MSRP does not include destination charges, dealer set-up, state or local taxes, license tags or insurance.

Low Retail Value — A low retail valued outboard engine will show wear and/or defects. It may have been stored outside in the elements, been neglected and require cosmetic and/or mechanical work. This classification of engine is not in running order or is in rough running condition. Low retail engines usually are not found on a dealer's lot. **Low Retail is not a trade-in value.**

Average Retail Value — An average retail valued outboard engine should be in good condition with no visible damage or defects. This category of engine should be in sound running order. The buyer may need to invest in either minor cosmetic or mechanical work.

Note: Outboard Motors in exceptional condition can be worth a significantly higher value than the Average Retail Price shown

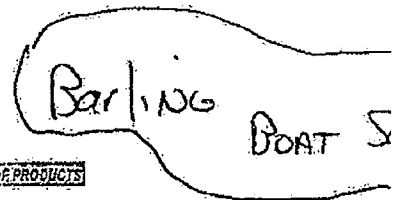
Salt Water Note: Research indicates that boats exclusively used in salt water, which are not maintained and cleansed with fresh water, may depreciate more rapidly. This could influence the book value 10% to 15%.

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Tim Gregory

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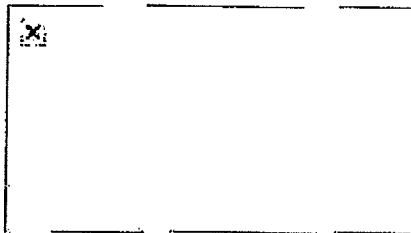


NEW SYLVAN PONTOON INVENTORY

2011 SYLVAN 8522 MIRAGE CRUISE

LENGTH: 22' 3" BEAM: 102" DRY WEIGHT: 2,100 LBS. MAX CAP: 12 PERSONS FUEL CAPACITY: 24 GALLONS

ENGINE: MERCURY 115HP 4-STROKE COLOR: BLUE PRICE: CALL



click photo to enlarge

\$29,522.00
LIST

CASH TAKE PRICE - \$26,900
Jim



DESCRIPTION: TACH, FUEL GAUGE, LE PACKAGE (WOOD GRAIN GAUGE PACKAGE, TILT STEERING, HIGH-BACK HELM SEAT, MOOD LIGHTING, PREMIUM UPHOLSTERY, BERBER (STEREO WITH MP3 PORT AND SPEAKERS, TABLE WITH CUP HOLDERS, 2 FLOOR BASES, LIGHTS, BIMINI TOP, 12V RECEPTACLE, REAR ENTRY BOARDING LADDER, TRIM GAUGE, DEPTH GAUGE, CHANGING ROOM, EZ LOADER TRAILER

STOCK# 37659