

Spirit Fund Opportunities Application

The below questions are required to be answered. Applicants can fill out in this form or create a document of your own. Attachments should be included in a single PDF with this application and emailed to spirit@winnebagocountywi.gov. Applications will not be reviewed until after June 30. Submitted applications after June 30 will be considered on a rolling basis. This application covers requests under Government Identified Community Projects. Ideas or requests for County Government Projects should be sent to spirit@winnebagocountywi.gov and will be reviewed by the County Executive.

Demographics/Basic Information

Name of Organization: **Solutions Recovery, Inc.**

Organization Website and social media: www.solutionsrecovery.org
<https://facebook.com/SolutionsRecoveryWI>

Mailing Address: **621 Evans Street Oshkosh, WI 54901**

Application Point of Contact: **Trevor Fenrich, trevor@solutionsrecovery.org 920-385-9608**

CEO/Executive Director of Organization: **Trevor Fenrich, trevor@solutionsrecovery.org 920-385-9608**

Finance Director/Controller/CFO (if applicable): **Kyle Thibodeau, kyle@solutionsrecovery.org**

About the Organization: (history, mission, what do you do, who do you serve, etc)

The mission of Solutions Recovery is to support and empower those impacted by drug and alcohol addiction, to increase the quality of life in our community. Solutions prides itself in helping individuals transform their lives from the start of their recovery journey to wherever life takes them. 85% of our sober living graduates become gainfully employed and productive, respectable members of the community after completion of programming.

Solutions Recovery was formed in 2007 as two recovery organizations came together to unify the recovery community and reduce stigma toward addiction in our community. The organization started as a recovery center that provided a safe space for support groups and recovery friendly events to occur. Since then, it has become the hub for peer led recovery services in our community.

In 2015, Solutions opened its first sober living home for women to meet the needs presented by our community. Today, Solutions remains as the only women's sober living program in Oshkosh and has expanded its service to offer 38 beds for men, women, and family units to transform their lives.

By providing workshops, case management, resource navigation, peer support, sober living, and social events, Solutions works to remove barriers for those in vulnerable situations who may otherwise lack access. Our main goals are to strengthen program efficiency as well as maintain a high sobriety and completion rate. Most importantly, Solutions Recovery strives to create the best environment possible so that residents can thrive not only in their personal lives but within their communities.

Solutions serves the needs of the community and works hard to listen to what those needs are. 85% of the residents that come through the sober living program remain sober today and many become permanent residents, homeowners, tax paying, productive members of our community.

Number of paid staff: **19**

Describe the organization's ability to receive an award and comply with audit

requirements: **Solutions Recovery recently underwent it's first audit from local**

accountant Kerber Rose in 2022. Solutions Recovery has capacity to receive grant awards

and comply with any audit requirements as it has experience managing similar grants.

Project Information

Name of the project: **Solutions Recovery Housing Expansion**

Location of the project: **204 Algoma Blvd Oshkosh, WI**

Estimated total cost of the project: **\$1,100,000**

Requested award from the Spirit Funding: **\$500,000**

How will the project improve the quality of life in the county for years to come?

The acquisition of this building will expand the possibilities of programming for our community for years to come. The facility has had many recent upgrades to existing infrastructure including roof, HVAC, fire and security. Full funding from the spirit fund will allow Solutions Recovery to increase revenue from participant fees and contracts with partner agencies. The facility is currently setup as a secure entry facility housing domestic abuse victims. The transition to use existing infrastructure for a portion of the building will allow Solutions to expand transitional living opportunities while also exploring the potential for emergency housing desperately needed as a respite for individuals seeking a new start to their life. The facility will serve residents from across the county and implant them directly into the continuum of care established within the recovery community of Winnebago County. Residents of Solutions' programming become employed, service-oriented, and tax paying members of our community.

How many individuals does the project anticipate serving annually?

*Overall: **100***

*Within Winnebago County: **100***

What areas of the county will the project serve?

Serves any county residents

What is the process for tracking individuals served?

Individuals served by this project and all Solutions Recovery projects are tracked through Solutions Database tracking system (Apricot Software by Bonterra). Solutions tracks each individual program and journey within that program for each participant. This facility will be tracked similarly based on the program being housed within.

Will this project increase your operational budget? If so, what is the organization's plan to sustain and maintain the project?

With the current work proposed for the project: sober living services, Solutions Recovery will be charging program participants fees for the services provided. This will not only cover the costs associated with running the program but also contribute to the overall revenue of our organization. We believe that this approach will increase the budget for our organization and have a positive impact on the participants' experience.

To give you an idea of the projected financials, we have attached a budget document based on projections provided by the current facility owner. These numbers reflect the anticipated revenue and expenses associated with the project. We are confident that this initiative will drive additional revenue and contribute to the overall financial stability of our organization. This budget also includes two options for facility utilization. In column 1, the facility would be utilized as a 21-bed sober living facility. In column 2, the facility would only be used for 8 beds while we explore other uses for the space in conjunction with community partners.

Please attach the proposed scope of work and project timeline. **Please see attachment**

Project Funding

Please list funding sources (amount and funders) currently received or pledged as well as anticipated other sources of funding specific to the project.

City of Oshkosh - \$150,000

Neighborhood Investment Fund Pass Through Grant - \$211,000

Private Foundations - \$250,000

Would Spirit Fund dollars be utilized as a match for other grants/awards/funding opportunities? If applying for other funds what is the timeline for a decision?

Yes, they would be utilized as a match to fully fund the project but would have no deadline associated with the funds. We are currently having conversations with private foundations that would be very interested in matching their funds with spirit fund dollars. We anticipate those decisions to be made by August 2023

Does the organization conduct a third-party audit? (Attach the most current audit report)

Yes, we are currently waiting our 2022 Audit – we received a financial review for year ending 2021, which is attached.

Is the project dependent on receiving the full amount requested?

Yes

Does the proposed program involve collaboration with other organizations? (This is defined as organizations that have an established MOU or at a minimum, a strong, 2-way working relationship that together address problems and deliver outcomes that are not easily or effectively achieved by working alone.) **There are no formal collaborations with other organizations at this time, however, the space will allow us to explore community collaborations that could meet emergency housing/respite needs for those in substance use related crisis.**

Government Funding

Does the organization regularly receive other government funding (local, state, or federal)? (list government and the amount)

City of Oshkosh CDBG programming support \$15,000

What percent of this project will be funded by government funds (local, county, state & federal)?

85%

Has the organization received ARPA funds from any municipality, state, or federal government?

Neighborhood Investment Fund Grant funds have been received.

Please list all funding received from Winnebago County in the last 5 years.

PHAST Grant Sub-award through Public Health	\$150,000.00
COSSAP Grant Sub-award through Public Health	\$214,820.00
Neighborhood Investment Fund Sub-award	\$1,500,000.00
Sober living program fee funding through Health & Human Services	\$12,000
Support contracts for focus groups with Public Health	\$10,000

Applicant Agrees:

By submitting this application, the applicant agrees to the following

- The individual submitting the application is authorized to apply for the funds on behalf of the organization
- The project will be completed by December 31, 2026
- The funds may not be spent on operational needs or as a pilot program
- The organization may be required to conduct a third-party audit of the funds
- The organization may be requested to attend a funding interview
- The individual and key leaders of the organization have read the Spirit Fund Framework Document and Funding Opportunities Information located on the county's website

Attachment Checklist:

- Application Document
- Project Budget
- Most Current Audit Report
- Proposed Scope of Work
- Timeline for the Project
- Organization's 2023 Operating Budget

**SRI - 204 Algoma Blvd Project
Budget**

	Budget	Budget
Facilities Purchase		
Property Acquisition	1,000,000.00	
Repairs/Moving costs	100,000.00	
Income		
City of Oshkosh CDBG	150,000.00	Confirmed
Private Foundations	250,000.00	Pending
Winnebago Spirit Fund	500,000.00	Pending
Neighborhood Improvement Fund Grant	211,000.00	Confirmed
	21 beds at 85%	8 beds @ 85%
Operating Income		
Program Fees	112,455.00	42,840.00
Grants		
Donations		
Total Other Income	112,455.00	42,840.00
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Operating Expenses		
Insurance		
1610 • Liability & Property	2,000.00	2,000.00
1615 • Umbrella	100.00	100.00
1620 • Board	100.00	100.00
Total Insurance	2,200.00	2,200.00
Office Expense		
1720 • Computer Contracts/Repairs/Upg.	5,000.00	2,500.00
Total Office Expense	5,000.00	2,500.00
Telephone Expense		
1776 • Internet Expense	1,200.00	1,200.00
Total Telephone Expense	1,200.00	1,200.00
Utilities		
1815 • Oshkosh	24,368.44	14,000.00
Total Utilities	24,368.44	14,000.00
Occupancy		
1710 • Shelter Repair & Maintenance	5,000.00	2,100.00
1730 • Security System	300.00	300.00
Mortgage (if not fully funded)	18,000.00	18,000.00
Total Occupancy	23,300.00	20,400.00
Total Expense	56,068.44	40,300.00
Net Income	56,386.56	2,540.00