

**Tri County Arena
Board Meeting
22 June 2011
Tri County Arena**

Attendance:

Dan Goggin -excused

Gordon Eckrich

Janet Coons

Mike Jovanovich

Ted Galloway

Nancy Hacker – GM-TCA

John Schaidler

Susan Locke – Winn. County - excused

Craig Engel – FVYH

Patrick Callahan – Neenah High School Booster Club

Sandra Lenz - VFS

Guy Hegg – Winn. County

Jeff Schommer

Victoria Dessort – guest, potential Board Member

- 1. Call to order – 6:00 pm by President Eckrich**
- 2. President Eckrich introduced Victoria Dessort who has interest in becoming a Board Member and was attending the meeting to audit the activities. She introduced herself as a resident of Neenah. Victoria has worked 12 years with the Business Lending**

Group which arranges lending for credit union groups in the valley. Previously she worked with a trade union local and a law firm. The Board Members introduced themselves to Victoria.

- 3. Approval of minutes – MSC by Hegg, Schaidler to approve minutes as written with the correction of Hegg’s name spelled in the three submitted minutes from Hess to Hegg. There was no further discussion.**
- 4. Treasurers Report by Jovanovich – Report through March shows revenues ahead of costs, results reflect a better than budget result. MSC by Galloway, Hegg to accept the treasurers report, no further discussion.**
- 5. The Board Members engaged in a discussion of the user groups limit funds reflecting soft membership growth and the ice costs which are based on the operating costs of the TCA. The conversation included the ice rates at other facilities, the TCA budget, and input from the user groups to arrange ice blokes to help accommodate offering surplus ice blokes to sell to other interested groups. The TCA history was reviewed to assist new attendee’s on background of the facilities operations. There was also a discussion of possible alternative energy assets such as wind turbines as research by Hegg, solar as research by Goggin and heat pumps as discussed by Engel. The Board assured the user groups that the Arena Manager had broad authority to work with the groups for the best solutions to accommodate everyone activities and the bottom line of the Arena and the user groups.**
- 6. Public Forum – No appearances**

7. Managers Report – The Home and Garden Show was very successful. Hacker is facilitating the needed due diligence to perpetuate the show for out lying years. The Show is already over half sold for 2012. The Circus did well for their one day two show run. They paid \$1500/day, bought out the concessions for \$300.00 and the TCA will receive \$.50/attendee. Hacker has attended two seminars put on by the community foundation for the purppus of becoming aware of what grant monies may be available to the TCA. She requested any assistance of experience from the Board Members to accommodate a grant writing process. Hackers is pursuing the process of getting contracts to the user groups for their ice commitments and getting input from them in the process. She has a 4 – 5 PM slot available on Sunday afternoon that is not purchased. Hacker did attend the North American Rink Conference with Manager from approximately 500 facilities. Costs were minimal because she was able to travel with 2 men associated with the Ice Rink Management Association to the conference in Detroit. She found the HR seminar at the conference useful for the Arena’s ongoing operations.

8. Club Report – VFS – They have received remuneration for fund that were missing during the tenure of the club treasurer. Their Intro to the Club program where a participant pays \$99.00 for 10 skate sessions accomplish the goal of getting new members for the club. They have also purchased an off ice jump harness for the development of members skills. The club has also raised and additional %6,000.00 through various activities.

- 9. Club Report – FVYHA – Membership numbers continue to be variable. The club is moving their coaching platform to the American Development Model which reduces travel for Mite aged skaters but concentrates on essential hockey skills. Engle distributed an article on the financial and operational problems of the Manitowoc Ice Facility. Engel also reinforced his concern of soft membership numbers, finite funds for ice time purchases and the reality of increased ice time costs. The Neenah High School booster Club would like the program to move the early season practice time used in Oshkosh up to the TCA.**
- 10. Member Coon had a prior commitment and departed the meeting.**
- 11. Other Board Business – Hacker presented the proposed 2011-2012 budget. The base large ice rate would go to \$224.50/hr. based on increased cost estimates. The early morning ice time would increase 10% to bring it into proportional parity with other ice rates. The following budget categories were increased based on vendor estimates of their rates. Security - 5.5%, Sewer – 3%, Water – 7%, Gas – hold until Jan. 12 then 3%, Electric – 1.5% June 11, Garbage – 2-3 % on fuel surcharge, LP – 21%, Workmen’s Comp – 3%, Group Insurance through Winn. County – up to 14%, Vehicle Fuel – up to \$4.50/gal. total cost. Members discussed the various budget categories and the costs. Discussion also covered software and scheduling. Hegg requested a category be added to the budget showing last years budget category amount and the % increase/decrease for the previous budget. Hegg also requested that next year the**

proposed budget go out to the Board Members' before the meeting for review. He would be voting no on the approval motion not objecting of the budget but only to reflect his desire to improve process for the next years proposed budget. MSC Schaidler, Jovonavich to approve the 2011 – 2012 proposed budget as presented, Hegg voting nay. The final 2010 financial report will be distributed to the Members. A vote on Victoria's membership will be put on the next agenda as she expressed interest to be a board member. Next meeting will be on 7 September, 2011 at 6:00 @ TCA

- 12. Adjournment – MSC Galloway, Hegg to adjourn at 8:10, no further discussion.**